

Broker of Texas

Buyer Profile For: _____

Print Name

WE PROVIDE EACH SELLER THE FOLLOWING CONFIDENTIAL FACTS ABOUT YOU PRIOR TO RELEASING ANY INFORMATION ABOUT THEIR BUSINESS.

BACKGROUND INFORMATION:

1. Are you currently employed? ____ If so, in what industry and what position?

2. Please give a brief description of your responsibilities:

3. Please list the industries in which you've worked and the positions you've held since graduation from school:

4. What was your emphasis in college? _____ Post college major: _____

5. Place a check mark beside each business category that interests you:

- | | |
|--|--|
| <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Any business that can be relocated |
| <input type="checkbox"/> Distribution | <input type="checkbox"/> Retail |
| <input type="checkbox"/> Computer/Hi technology/Sciences | <input type="checkbox"/> Services: Postal, copy center, tax prep, etc. |
| <input type="checkbox"/> Absentee ownership | <input type="checkbox"/> Restaurant/ Fast Food |
| <input type="checkbox"/> Turnaround situations | <input type="checkbox"/> Gas Stations/Mini Marts/Car Washes |
| <input type="checkbox"/> New or existing successful franchises | <input type="checkbox"/> Dry Cleaning |
| <input type="checkbox"/> Any business which receives cash payments | <input type="checkbox"/> Home Based Business |

6. What is your current annual income? _____

7. What are your income expectations the first year of owning your business? _____

8. What amount do you have for a down payment? _____

9. What is the source of funds for your down payment? _____

10. Select one: my net worth [all assets minus all debts] exceeds \$100,000 ____ \$500,00 ____ \$1,000,000 ____

11. Have you ever filed bankruptcy? ____ Had a foreclosure? ____ Had a judgment filed against you?

12. Is there any reason you might be declined a loan for a business acquisition? _____

13. Does your spouse work? ____ Full time? ____ Industry and position? _____

14. How far from your home are you to drive one way to the business you will buy? _____

15. Will anyone advise you in the review of business records and the decision to purchase any business? _____

16. What is your timeframe to purchase? Immediate No hurry

17. If you reside outside Texas and have inquired about a Texas based business, what you're your relocation plans and time frame? _____

Signature

Date

I certify that the above information is true and correct and acknowledge receipt of a copy of this profile